

22 Small business Done Deal

The Sunday Business Post
February 3, 2019

Compiled by **Elaine O'Regan**

Trilogy to provide secure IT for €60m loans in credit union deal

IT company Trilogy Technologies has completed a €500,000 contract for five credit union branches in the north-east.

The project follows the recent merger of credit unions in counties Cavan, Meath and Westmeath to form Credit Union Plus (CUP). CUP has more than 48,000 members with €60 million in loans across branches. It was formed by the merger of existing credit union co-ops in Navan, Dunshaughlin, Ballivor, Ballyjamesduff and Clonmellon.

Trilogy was appointed to implement IT infrastructure

for the new entity, offering CUP members remote access to services outside standard working hours. It worked with CUP's software provider to design infrastructure supporting online banking, ATM services, electronic funds transfer and banking services.

The IT company also introduced a secure remote access solution for CUP's out-of-hours telephone contact centre. This allows members to apply for loans over the phone. Contact centre staff have secure access via a remote desktop with two-factor authentication login. All activity is monitored and loans are



Edel Creely, founder, Trilogy Technology and John Grogan, chief executive, Credit Union Plus

progressed the next working day by credit union staff.

An ongoing managed service agreement includes infrastructure management, application and system monitoring, and the provision of security solutions such as

antivirus, USB lockdown, encryption and mobile device management.

"Trilogy delivered a resilient IT infrastructure across all five credit unions, facilitating the mergers," said John Grogan, chief executive of Credit

Union Plus.

"More recently, Trilogy has enabled our members to apply for loans over the phone outside working hours. With banking undergoing huge changes, remaining compliant with regulations, height-

The company: Trilogy Technologies

Done Deal: €500,000 contract

The clincher: "Trilogy delivered a resilient IT infrastructure across all five credit unions, facilitating the mergers" - **John Grogan**, chief executive, Credit Union Plus

ening security and responding to members' needs are important for us."

Trilogy Technologies offers IT and cyber-security solutions including virtualisation and cloud computing. It employs 100 people in Ireland and Britain.

The company recently relocated to a 8,500 square foot premises at Park West following the acquisition of IT security firm Zinopy.